Central Valley Community Bank

Central Valley Community Bancorp

Quarterly Report

Third Quarter 2013 • November 10, 2013

From The President

We are proud to announce that on July 1, 2013, the acquisition of Visalia Community Bank was successfully completed. Shortly thereafter, the Visalia Community Bank name, signage and operational systems transitioned as well, adding four more full-service Central Valley Community Bank locations for our customers, three in Visalia and one in Exeter. The Company's third quarter 2013 financial results include the positive net impact of the blended institutions which bolstered assets beyond the $1 billion mark, representing a historic milestone for the Company. The merger has already proven to be an important geographic benefit to our 33-year-old business, and we believe it will add long-term value to the growth and profitability of our Company.

The continued interest rate pressure and non-interest expense related to the acquisition is reflected in the earnings for the third quarter of 2013, but the Company also benefited from the collection of interest from a large non-performing loan. The majority of the loan growth was due to the third quarter acquisition of Visalia Community Bank, however, we did see Central Valley Community Bank base loan growth after several years of decline.

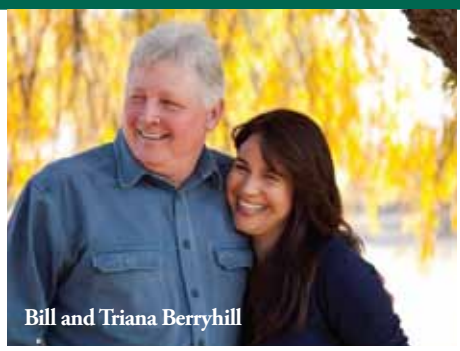
For the quarter ended September 30, 2013, the Company reported unaudited consolidated net income of $2,969,000 ($0.26 per diluted share), compared to $2,456,000 ($0.25 per diluted share) for the same period in 2012. The increase in net income during the third quarter of 2013, compared to the same period in 2012, is primarily due to increases in net interest income and decreases in the provision for income taxes, offset by an increase in non-interest expense, and a decrease in non-interest income. The Company's operating results for the third quarter of 2013 reflect the Visalia Community Bank acquisition for the full quarter.

Total average assets for the nine months ended September 30, 2013 were $941,030,000 compared to $842,477,000, for the nine months ended September 30, 2012, an increase of $98,553,000 or 11.70%. Total average loans increased $26,783,000, or 6.55% for the nine months ended September 30, 2013. Total average investments, including deposits in other banks and Federal funds sold, increased to $423,045,000 for the nine months ended September 30, 2013, from $354,767,000 for the same period in 2012, representing an increase of 19.25%. Total average deposits increased 13.37% to $805,742,000 for the nine months ended September 30, 2013, compared to $710,698,000 for the same period in 2012.

I appreciate the exceptional time and diligence of our team members at Central Valley Community Bank, whose hard work makes our unique brand of relationship banking a reality every day. Through these efforts we are able to provide the superior, one-of-a-kind banking experience that has earned the confidence of our customers and shareholders for the past 33 years. Thank you all for your continued trust and support!

Daniel J. Doyle
President and Chief Executive Officer

Investing In Local Relationships


Bill and Triana Berryhill

When we say "investing in relationships,' we mean that here at Central Valley Community Bank, we are committed to serving each and every customer with the highest level of service. We truly care about your unique banking needs and work hard to find innovative ways to meet them, a concept that we call "relationship banking."

This is what Bill and Triana Berryhill were missing from their previous banking relationship when they decided to move their banking to Central Valley Community Bank. They were looking for a proactive loan officer who could help them with their current and future expansion needs, and that's just what they found.

Family Farming For Over 90 Years

Bill Berryhill is a third generation farmer in Ceres and began his farming career as a child, working under his father on the family farm. He and his family have farmed on family-owned land for the past 90 years, expanding the operation, plus purchasing other agricultural properties in the region.

Bill began farming on his own with just 80 acres in 1978. Today, he and his wife Triana own and farm over 600 acres of wine grapes, walnuts and almonds in Ceres and Clements, in addition to contracting custom grape harvesting for family and neighbors. They grow a handful of premium wine grapes including Pinot Grigio, Chardonnay, Sauvignon Blanc, Cabernet Sauvignon, Merlot and Zinfandel varieties. Their grapes are marketed to Constellation (formerly Mondavi Winery), Allied Grape Growers and the Diago Winery. Their grapes are processed and used in such wines as Woodbridge and Michael David's Earthquake to name just a few familiar labels. Triana, his wife of 25 years, has an accounting background and is actively involved in the daily farming and financial management of the operation.

A Perfect Fit

When asked what they like about banking with us, Bill Berryhill says, "Central Valley Community Bank was very quick in responding to and assessing our financial needs. They were quick, efficient and very professional… and the sweet part of the deal was we also got competitive low rates for our loans."

The Berryhills are a perfect fit for Central Valley Community Bank because they place value on working relationships and personally knowing their business partners, something our Bank does best. They plan to continue expanding their family farming operation well into the future and look forward to growing their business with Central Valley Community Bank.

Meet Our Expanded South Valley **Branch Management Team**

Central Valley Community Bank is proud to introduce four new Branch Managers to our expanded South Valley team. Each manager is committed to maintaining our superior brand of service while focusing on customer relations and personal and small business development.

Judy Silicato is Vice President, Branch Manager at the Floral office at 120 North Floral Street in Visalia. She brings over 38 years of management and operational expertise to the team.

Judy Silicato
(559) 738-5426

JR Delgadillo is Vice President, Branch Manager at the Mission Oaks office at 5412 Avenida de los Robles in Visalia. With over 33 years of banking experience, JR is an asset to the team.

JR Delgadillo
(559) 730-2851

Chaundra Olsen is Vice President, Branch Manager at the Caldwell office at 2245 West Caldewll Avenue in Visalia and has over 12 years of banking and customer service experience.

Chaundra Olsen
(559) 737-5641

Maria Alaniz is Vice President, Branch Manager at the Exeter office at 300 East Pine Street in Exeter and brings over 14 years of banking experience.

Maria Alaniz
(559) 594-9919

Please Join Us In Welcoming The Newest Branch Managers Of The Central Valley Community Bank Team!

Popmoney® is an online person-to-person payment service that enables you to safely send or receive money electronically. All you need is the recipient's name and either their email address or mobile phone number. When you use Popmoney® you eliminate the need to share your private account information, as well as the hassle of visiting an ATM or writing and mailing a check. To take advantage of Popmoney® you must be enrolled in Personal Online Banking and Bill Pay Service.

With Popmoney® you can*:

- **Send money to a child in college**
- **Send a gift to family or friends**
- **Pay for a service like babysitting or lawn care**
- **Pay rent to landlord or roommates**

To access Popmoney® Log In to your Personal Online Banking account and under the Bill Pay tab, select "Pay People."

*Must be enrolled in Personal Online Banking and Bill Pay service to use Popmoney. There is no fee for Personal Online Banking and Bill Pay service, fees apply to Popmoney services.

benefit from our

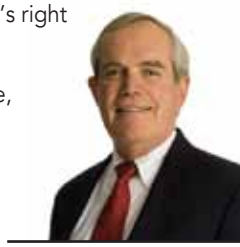
Considering a commercial loan? Choose the right banking team!

At Central Valley Community Bank, we're just the right amounts of both big and small – the strong lending power of a big bank together with the values and relationships of a community bank.

We're locals too. We know the marketplace and what's right for you and your business.

Whether you want to expand, start a new product line, modernize or hire new employees, sit down with our expert lenders today and find out why so many of our satisfied customers refer us to friends and colleagues.

Get to know the most trusted, safe and secure business partners in the Valley.



"Watch all the pieces fall into place."

Gary Quisenberry,
Senior Vice President,
Commercial &
Business Banking

Central Valley **Community Bank**

Investing In Relationships.

www.cvcb.com • (559) 298-1775

Central Valley Community Bancorp

Consolidated Balance Sheets and Consolidated Statements of Income

Condensed Consolidated Balance Sheets
September 30, 2013 and 2012

(In thousands)

(Unaudited)	2013	2012
Assets:		
Cash and cash equivalents	$ 82,198	76,919
Investment securities	417,833	364,808
Loans	515,233	399,136
Less allowance for credit losses	(9,732)	(10,214)
Net loans	505,501	388,922
Premises and equipment, net	10,565	6,296
Goodwill	29,776	23,577
Accrued interest receivable, intangibles & other assets	45,914	27,215
Total assets	$ 1,091,787	$ 887,737
Liabilities and Shareholders' Equity:		
Deposits:		
Non-interest bearing	$ 327,099	$ 229,089
Interest bearing	616,690	508,197
Total deposits	943,789	737,286
Borrowings	5,155	9,155
Accrued interest payable & other liabilities	15,970	23,810
Total liabilities	964,914	770,251
Total shareholders' equity	126,873	117,486
Total liabilities and equity	$ 1,091,787	$ 887,737

Condensed Consolidated Statements of Income
For nine months ended September 30, 2013 and 2012

(In thousands, except per share amounts)

(Unaudited)	2013	2012
Net interest income	$ 24,259	$ 22,748
Provision for credit losses	-	500
Net interest income after provision for credit losses	24,259	22,248
Total non-interest income	5,867	5,413
Total non-interest expense	23,148	20,291
Provision for income taxes	939	1,492
Net income	$ 6,039	$ 5,878
Basic earnings per common share	$ 0.58	$ 0.59
Diluted earnings per common share	$ 0.57	$ 0.58
Cash dividends paid per share	$ 0.15	$ -

Third Quarter

Central Valley Community Bancorp

Get More Buying Power With Your **Business Visa® Credit Card**

With a Business Visa® Credit Card from Central Valley Community Bank, you can enjoy buying power with the convenience of making purchases wherever Visa® Credit Cards are accepted.

Enjoy the benefits of Visa®:

- Competitive Interest Rate
- Discount benefits on everything from legal referral assistance to travel reservations
- And More!

Applying Is Easy!

Download the application at www.cvcb.com, call our Small Business Lending Team at (800) 298-1775 or stop by any one of our convenient Valley locations today!

News **Briefs**

- **Holiday Security Reminder**
  With the holiday season approaching, we want to remind you to take extra precautions with your personal information when making online purchases and know that the single most effective way to ensure your privacy and security is to be alert and cautious when making online transactions. As one of Central Valley Community Bank's valued customers, your security and satisfaction are extremely important to us. For more information on Identity Theft and ways to protect yourself, visit the Customer Safety page on www.cvcb.com.

- **Bancorp Announces Cash Dividend**
  During the third quarter, Central Valley Community Bancorp declared a cash dividend of $0.05 per share on the Company's common stock. The dividend was payable on September 30, 2013, to shareholders of record on September 16, 2013.

- **Stock Prices**
  The Company's common stock closing price was $10.23 as of October 18, 2013. Inquiries on Central Valley Community Bancorp stock can be made by calling any licensed stockbroker or by calling:

  Michael Hedri with Fig Partners, LLC at (212) 899-5217
  Troy Norlander with Crowell, Weedon & Co. at (800) 288-2811
  John Cavender with Raymond James at (415) 616-8935
  Joey Warmenhoven with McAdams Wright Ragen, Inc. at (866) 662-0351
  Troy Carlson with Keefe Bruyette & Woods at (212) 887-8901
  Richard Levenson with Western Financial Corporation at (800) 488-5990
  Lisa Gallo with Wedbush Morgan Securities at (866) 491-7228

Locations

BUSINESS LENDING
(559) 298-1775
(800) 298-1775

SBA Lending
(559) 323-3384

Agribusiness Lending
(559) 323-3493

Real Estate Lending
(559) 323-3365

CLOVIS
Clovis Main
600 Pollasky Avenue
Clovis, CA 93612
(559) 323-3480

Herndon & Fowler
1795 Herndon Avenue, Suite 101
Clovis, CA 93611
(559) 323-2200

EXETER
300 E. Pine Street
Exeter, CA 93221
(559) 594-9919

FRESNO
Fig Garden Village
5180 N. Palm, Suite 105
Fresno, CA 93704
(559) 221-2760

Financial Drive
7100 N. Financial Drive, Suite 101
Fresno, CA 93720
(559) 298-1775

Fresno Downtown
2404 Tulare Street
Fresno, CA 93721
(559) 268-6806

River Park
8375 N. Fresno Street
Fresno, CA 93720
(559) 447-3350

Sunnyside
570 S. Clovis Avenue, Suite 101
Fresno, CA 93727
(559) 323-3400

KERMAN
360 S. Madera Avenue
Kerman, CA 93630
(559) 842-2265

LODI
1901 W. Kettleman Lane, Suite 100
Lodi, CA 95242
(209) 333-5000

MADERA
1919 Howard Road
Madera, CA 93637
(559) 673-0395

MERCED
3337 G Street, Suite B
Merced, CA 95340
(209) 725-2820

MODESTO
2020 Standiford Avenue, Suite H
Modesto, CA 95350
(209) 576-1402

OAKHURST
40004 Highway 41, Suite 101
Oakhurst, CA 93644
(559) 642-2265

PRATHER
29430 Auberry Road
Prather, CA 93651
(559) 855-4100

SACRAMENTO
2339 Gold Meadow Way, Suite 100
Gold River, CA 95670
(916) 859-2550

STOCKTON
2800 W. March Lane, Suite 120
Stockton, CA 95219
(209) 956-7800

TRACY
60 W. 10th Street
Tracy, CA 95376
(209) 830-6995

VISALIA
Caldwell
2245 W. Caldwell Avenue
Visalia, CA 93277
(559) 737-5641

Floral
120 N. Floral Street
Visalia, CA 93291
(559) 625-8733

Mission Oaks Plaza
5412 Avenida de los Robles
Visalia, CA 93291
(559) 730-2851

www.cvcb.com

Board of **Directors**

Central Valley Community Bancorp and
Central Valley Community Bank:

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Chairman of the Board

Sidney B. Cox

Edwin S. Darden, Jr.

Daniel J. Doyle
President & CEO

F.T. "Tommy" Elliott, IV

Steven D. McDonald

Louis McMurray

William Smittcamp

Joseph B. Weirick

Wanda L. Rogers
Director Emeritus

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